

Good afternoon sir. My name is Ralph Lupton and I own Lupton's restaurant and catering in Temple Terrace, Florida. and your boys have been trying to get in here and sell me product for some time and as a matter of fact we received an invitation and we went down to your big BBQ and had a great time down there – but that's not the reason for my call.

Your salesman has been doing a nice job and we have been enjoying some prices and you've been enjoying getting more and more and more of your competitions business which I know you're glad to hear – that is not my reason for calling either.

My reason for calling is day before yesterday one of my trucks was going to Lakeland, a catering truck, we were going over to feed about 500 people for lunch when our truck just quite running – it broke down. And we were about an hour and a half from serving time and they were about where the truck stop is. And one of your trucks, one of your

Cheney Brothers delivery trucks, was on the interstate heading towards the Plant City/Lakeland area. You had a driver, and I don't remember his name, but Wesley was riding with him. Wesley stopped, got out and asked my man he says "is there anything we can do to help you". And my man was in a panic right then. And when my son got there your Wesley offered to put the stuff on his truck and take it to the catering if necessary.

When my son, who runs our catering division, told him No – we will be able to load it on another vehicle and we will just have somebody pull our truck in. And Wesley and your driver jumped on our truck and helped transfer our products into our new truck so they could get on the road faster.

Now I don't know how Wesley's employment file looks but by golly we need to do something for that young man and I would like to do something for him. And I wonder if you have an opportunity in your busy schedule give me a call and let me know that you got this message because that was above and beyond the call of duty and it has not gone unnoticed.

My people were very impressed with that kind of service. And I just wanted you to know how much we appreciated the kind of training that you have directed down thru the ranks. And I know that you sit back and say did it do any good with the money I have spent on training for some of these guys.

Well it stuck with Wesley so for all the ones that you don't get the one that you got there in him he sure did help us out and we sure appreciate it.

Thank you so much sir and you have a very nice holiday and please be safe.

Thank you sir!