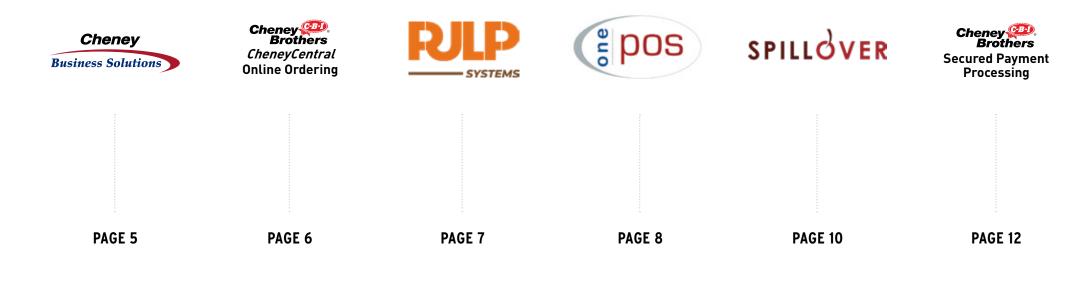


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# FOOD SERVICE TECHNOLOGY SOLUTIONS YOU CAN TRUST

Inventory Management Online Ordering Menu Costing Cloud Based POS Online Bill Pay Access to Invoices Account Analytics Scheduling Time Clock Accounting FOOD SERVICE TECHNOLOGY SOLUTIONS YOU CAN TRUST

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## **HISTORY**

Cheney Brothers roots were set in 1925, when our founder, Joe Cheney decided to supply fresh, high quality foods to hotels and restaurants in Palm Beach County. Today, the Cheney Brothers enterprise distributes throughout Florida, Georgia, the Carolinas and we export around the globe. In our fourth generation of closelyheld family ownership and operation, our growth and success has been due in large part to our unwavering dedication to earning our customers' trust. We consider our customers a part of our family and our long standing relationships prove it. We are very proud to announce the very first customer signed by Joe Cheney in 1925 is still an exclusive Cheney Brothers customer to this day.

#### MISSION

What really sets us apart is the way we do business. As a privatelyheld company, our definition of success does not revolve around earnings per share but rather the ability to accommodate and exceed our customers' unique needs and expectations. The Cheney Brothers mission is to focus on taking care of our customers, doing things right the first time and making sure our promises made are promises kept.

#### VISION

Cheney Brothers has gone beyond foods and products to deliver the advanced technology our customer needs to succeed today and in the future. Over the past 95 years, our Information Technology Department has earned a reputation of having tremendous innovative vision. We have carefully selected technologies, processes, applications, and partnerships to provide everything our customers need to be extremely cost effective, highly sustainable and exceedingly safe. Everything we do is with the customers' needs in mind. We've listened to our customers, and have developed the specific technologies they have requested along with many other advancements they never would have dreamed of.

High Performance Technologies Accelerating Businesses

# Cheney Business Solutions



# Cheney

# **Business Solutions**

Credit Card Processing with... No catch, No gimmicks, Just your money back.



Cheney Brothers will pay you for your Credit Card Processing. Cheney Business Solutions has the only program in the United States that pays you money. We have thought of everything so you don't have to.

## How It Works:

 $\[Memory Memory Memor$ 

☑ You receive a monthly check for 50% of profits – your money

# Benefits:

- No costs to join
- No costs to cancel
- Direct-contact customer service
- Carefree integration
- ATM
- Short-term financing
- Cash advance options

www.cheneybrothers.com/services/business-solutions/

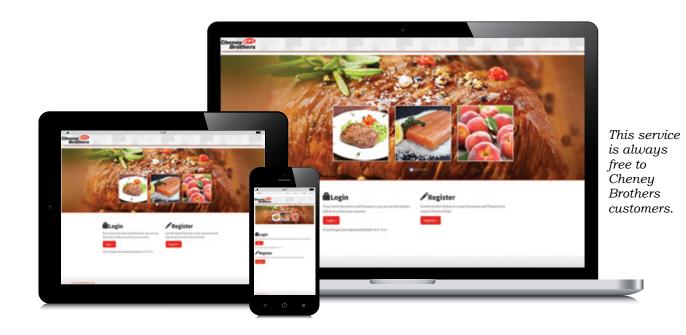
▶ To get started, simply email us a copy of your last statement to: **save@cheneybusiness.com** 

# FOOD SERVICE TECHNOLOGY Cheney Central Online Ordering



# We've covered all the bases with our user friendly software.

Cheney Central online ordering platform allows our customer to order from any device, including smartphones. We've covered all the bases with our user friendly software, making it easy to view orders and order status detail in real-time, view delivery times and updates, access invoices and credits, manage inventory, set multiple par levels and obtain suggested reorders, import data to create custom order guides and recipes with exact measurements, create multiple order guides for multiple accounts, use fast and easy menu costing, export data to Excel or PDF, and easily manage customer profile information. The best part is, this service is always free to Cheney Brothers' customers.



- Order from any device, including smartphones
- View orders and order status in real-time
- View delivery times and updates
- Access invoices and credits
- Manage inventory
- · Set multiple par levels and obtain suggested reorders
- Import data to create custom order guides and recipes with exact measurements
- Create multiple order guides for multiple accounts
- Fast and easy menu costing
- Excel data to Excel or PDF
- · Easy-manage customer profile information



# The all-in-one solution for your restaurant.

# Save time and money with this complete back-of-house technology.

A complete back-of-house solution for restaurants. Pulp, Cheney Brothers' custom ordering and inventory application, equips restaurants with a device that replaces the need for clipboards, invoices and recipe books.

Pulp is a restaurant inventory management software serving up simple tools for all types of operations. With Pulp, restaurants gain access to easy ordering, accounting, invoices, inventory management, POS integrations and recipe costing, all in one place. We offer software and services that can be adapted in a matter of days, comes with great training and constant access to foodservice consultants, helping your operation save time and save money.

## **Inventory Management**

Pulp's new Restaurant Inventory Management Software makes it easier than ever for chefs and general managers to take their restaurant's inventory every time they order, instead of having to conduct one large inventory process at the end of each month or quarter. Pulp digitizes your restaurant's inventory so it's logged, saved and stored in one place and one consistent format.

#### Ordering

Pulp makes it easier than ever to order directly from Cheney Brothers. Chefs, owners and managers search Cheney Brothers' catalogs and add items to an order directly from their phones or computers. Plus, with Pulp, re-ordering is easy as well. Since most restaurants have a set list of times that they purchase once a week, or even several times a week, our technology allows restaurants to cut down their time and simply re-load a past order.

## Accounting/Receiving

Pulp helps make all of your business processes a breeze, including your accounting and receiving tasks. Pulp's accounting software for restaurants integrates with your existing restaurant accounting software applications like Quickbooks, CTUIT, Restaurant365 and more. With one click, restaurant managers can receive products and send data to their accountant or bookkeeper in the format they need. Our inventory and receiving features together create a comprehensive picture of every single item that your restaurant purchases from the time of a purchase order, through the receiving process, storage process, and even usage.



#### FOOD SERVICE TECHNOLOGY



www.pulpsystems.com



# **Reporting and Analytics**

See the data that matters most to your operation. Access insights about the health of your restaurant by viewing easy to understand dashboards. The answers to your most important questions about pricing, product trends, rebates and inventory are available in Pulp's customizable data interface. With business insights, leverage your restaurant's purchasing data to make key decisions about whether to join a group purchasing organization, seek contracts on high-volume categories, or optimize marketing spend on particular items. Easily break down your purchases by category to view everything you've purchased over a given time period and then sort items inside each category from high-to-low to see what 7 you're spending the most money on.

#### **FOOD SERVICE TECHNOLOGY**

## onePOS



OnePOS is a unique Point of Sale (POS) solution with all of the reliability and functionality of a traditional POS system and the features and benefits of a cloud based system. OnePOS has many built-in components which are part of its core software eliminating tricky interfaces and connections. OnePOS allows the user to utilize gift cards, kitchen displays, loyalty programs, online ordering, scheduling with full time clock management and much more. All your data can be easily accessed, updated, and reports can be generated through any web browser using oneMetrix. The mobile app allows managers and owners to see key information - live on their smartphones. Employees and managers can utilize the mobile app for scheduling and staff management.

# onePOS Core



- Windows
- Android
- iOS

#### **Fixed POS Stations**

- Windows
- Android
- iOS



# **Stay Connected**

#### oneMetrix

- Hybrid cloud
- 2 way synchronized data
- Browser based management
- Reports
- Dashboards
- Enterprise data management
- Gift card & loyalty management

#### www.onesolution-pos.com

#### onePav

- Full /partial check close
- Print & email receipts

#### Management Console

- Data management
- System setup
- Reporting
- Payroll interface
- Menu building
- Public API



#### POS Terminal

- Same native application for Windows, Android and iOS
- Rock solid, high volume operations
- Runs on low cost hardware
- Standby, redundant architecture
- Complex menu item pricing
- Complex kitchen printing and routing
- Time and attendance
- Flexible taxing rules

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- Build employee schedules on any web browser
- POS clock in enforcement
- Time off requests

oneSchedule

- Shift swap with manager approval
- Manager app with phone book
- Employee app with schedules

#### oneConnect Management

- Mobile management
- Sales, menu mix and labor at your fingertips
- Multi store capable
- Key performance indicators (KPI)
- Notifications for KPI's

## onePOS F

#### FOOD SERVICE TECHNOLOGY

# Cheney (B) Brothers



• Part of the POS

• Multi unit

LOYALT

- Reloadable
- Various card types to target use
- Card history and reports

#### **Online Ordering**

oneMore

**OneView Kitchen Video** 

• Coursing and timing

• Inexpensive hardware

• Integrated and quick configuration

- Fully integrated uses POS database for items and pricing
- Modifications and side selection like in-store POS
- Orders can create tickets and automatically go to kitchen
- Several customer payment options
- Can integrate with 3rd party platforms (Grub Hub, Uber Eats, Door Dash, etc.)



#### **EMV Processing**

Vi Guest (Loyalty)

or items

• Part of the POS

Beer club loyaltyMobile app for sutlersKiosk app for signupEmail marketing

• Multiple customer levels

• Constant contact integration

• Earn points by department, category

• Awards for free items or dollar amount

- Pax
- Tablet
- Ingenico
- EMV Portal
- Wireless Processing

#### Backup & Security

- Automatic cloud backup
- On-site redundancy
- Locked down system
- Data snapshots every 15 minutes

#### API

- Hot schedules
- Restaurant365
- Quick books desktop
- Quickbooks online
- It's a checkmate
- Compeat...and more

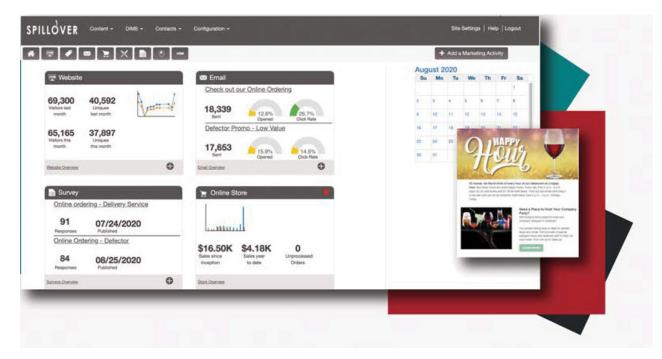
#### **Hotel Interface**

- Room charges
- Micros serial
- Micros TCPIP
- Opera

# FOOD SERVICE TECHNOLOGY Spillover

# SPILLOVER

The #1 Internet Marketing Solution for Restaurant Operators. Our ENGAGE Digital Marketing Suite is a comprehensive Digital Marketing Platform that allows you to do everything in one place.



In a constantly changing industry, Spillover provides the tools and the expertise needed to capture the attention of customers and to harness their buying behavior. Our solutions empower restaurants to listen and communicate with their customers, creating brand loyalty.

Spillover's solutions are tailored to the needs of each restaurant, allowing them to focus on what is most important, the customer. By utilizing Spillover's complete suite of powerful tools, restaurants don't have to be marketing experts to grow their audience and deliver effective promotions that drive revenue. There are always NO hidden fees or up-charges and restaurants are covered with 24/7 support.



Delight customers with a web presence as good as your food.



#### Menu Management

Update your menu easily and quickly as new food items become available or sell out.

#### **POS Integration**

The system integrates fully with Lightspeed and constantly adding more integrations.

#### eCommerce Store

Make extra profits and encourage brand loyalty with an eCommerce store on your website.

#### **POS Terminal**

• Social Media Management -

Stay top-of-mind with social media posts to drive customers to your restaurant and website.

• Reputation Management -

We help you stay proactive by answering positive and negative reviews on Google, Yelp, and Facebook.

• Internet Marketing –

Email Marketing and Dynamic Intelligent Marketing Engine (DIME) with intelligent rules for automating your messages to stay in touch with your customers at all times.



# Spillover FOOD SERVICE TECHNOLOGY





#### **Online Ordering**

gets easily found.

back again.

**Tailored Website** 

Social Media

Offer your customers the convenience of ordering their food online through your website without any paying any third-party commissions, keeping 100% of your order value.

Send, schedule, and analyze your social media posts using our SENALYSIS platform within

Spillover ENGAGE. SENALYSIS aggregates all

Use the data you collect from online ordering

messages to engage your customers to come

Create a solid foundation for your restaurant's

digital presence with a wide variety of templates

and SEO best practices to ensure your restaurant

and gated WIFI to send out automated, intelligent

board and marketing calendar.

**Messages with DIME** 

Automated, Inteligent Email Marketing

of your social media data in one easy-to-see dash-

# FOOD SERVICE TECHNOLOGY Secure

# Secured Payment Processing

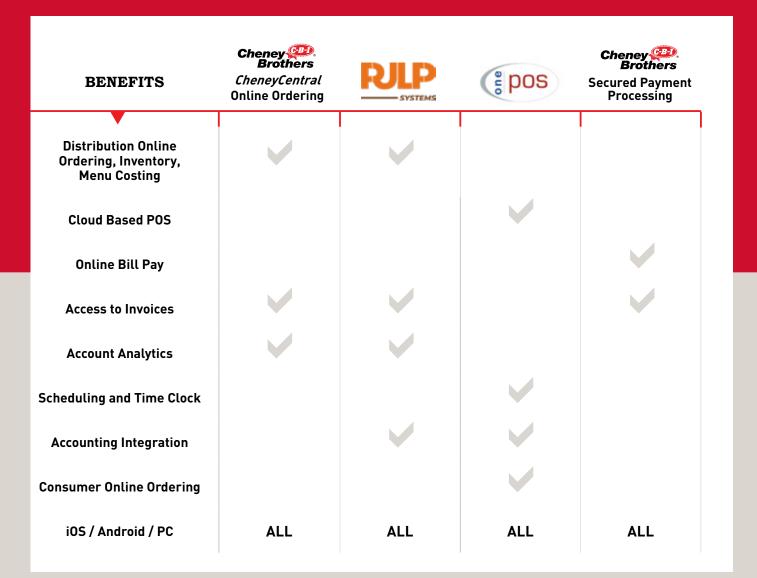
A secured automated payment processing system at your fingertips. In today's fast paced business environment, business owners want to save time by choosing safe and cost effective options when paying vendors. Dade Systems has not only been a huge success with small business owners, but also with large groups such as Health Care Facilities, Government Agencies and Hospitality Groups to name a few. Our user friendly portal grants our customers easy online navigation while having the peace of mind all personal data is secured.



At Cheney Brothers we offer a secured automated payment processing system. Making paying your invoices seamless and convenient at no cost to you. Our user-friendly portal gives you access to your account allowing you full transparency.



# Your success is our business busines.



TODAY'S BUSINESS SOLUTIONS YOU CAN TRUST



WWW.CHENEYBROTHERS.COM

#### FLORIDA

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#### **NORTH CAROLINA**

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#### GEORGIA

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